

at a glance:

James Dally, president



MAVCON

Founded: 1997

Current leadership since 1997

Primary business: general contractor

Sites in Michigan: 1 • Sites elsewhere: 1

Full-time equivalent employees: 20 in 2007 • 27 expected in 2008

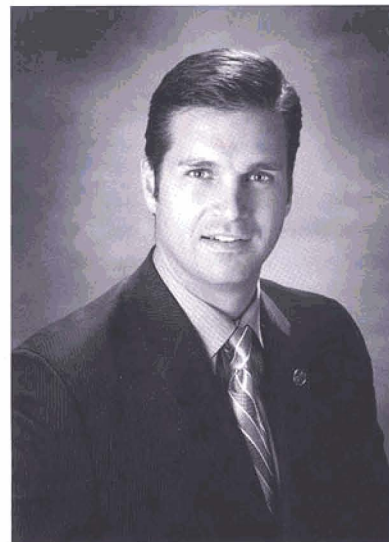
www.mavconusa.com

Mavcon Inc.

Portage

Specializing in design-build construction, Mavcon has nearly doubled its revenue from 2005 to 2007 and is expanding its markets from both an industry and geographic perspective.

Mavcon takes pride in providing an accurate budget — and guaranteeing a maximum cost that it will not exceed. “This initially was financially painful, but it drove us to be more comprehensive to control risk, as it was our nickel and not someone else’s,” says James Dally, president. In its 10-year history, Mavcon has had zero change orders requested by clients due to omissions and no late completions, which has helped it win a loyal following of clients.



In 2006 Mavcon implemented a Web-based management portal — the first construction firm in western Michigan to do so, says Dally. The system has revolutionized Mavcon’s businesses by allowing stakeholders, including clients and trade contractors, to access important information when they need it. For example, all

correspondence, blueprints and documents associated with a project can be found with a few mouse clicks.

Mavcon also sets itself apart with its revitalization projects. One example, the company purchased nine acres in Oshtemo Township that was a Department of Environmental Quality Superfund site and has cleared and prepped the area for new commercial development.